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article synopsis

As we begin 2009 planning, consumers are demanding more from retailers and retailers are being pressured to crack down on spending. We're at a crossroads regarding "what's next" and many retailers face a very challenging year ahead. We ask our stable of retail experts and industry stars to dive into some possibilities for not just surviving this climate, but building market share.

To read the article in full in nxtbook format, click the link below: http://www.nxtbook.com/nxtbooks/newbay/mar 200812/

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